

LAVIOSA

Advanced Mineral Solutions

informa

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Director: Simone Di Nasso • Editorial Staff: Irene Scala, Olimpia Laviosa • Authorized by the Court of Livorno n. 8/05 4th of May 2005

How to fly

If you wish to fly, you can use a balloon, a hang-glider, a glider, an aeroplane or... your imagination.

The flight depends on wind or fuel, the imagination needs time and concentration.

Our company first took off in 1922. At that time, everything was different: the plane that got my grandfather off the ground – a corpulent, bold and pleasure-seeking gentleman – was small and barely had room for a few passengers, comprising the pilot and mechanics...

In 2008 we experienced one of the worst storms I remember. From the logbook it transpires that something of that kind had already been recorded in 1929 and then during the war, from 1940 to 1945. Unfortunately, no member of that crew remains to tell the tale so we have to go by their notes.

The secret of flying is that of being able to maintain your altitude while avoiding the thunderclouds which can reach 10,000 metres from the ground, in order to exploit the wind. In brief, from there you can see well ahead of you, foresee the dangers and change flight path.

A company operates in more or less the same way and this year, we have finally returned to a correct altitude: the consolidated net profit

stands at Euro 995,135 with an EBTDA up by 23% compared to last year.

We have acquired 100% of Laviosa India and 100% of Laviosa France and have made new investments: the liner plant in India and the one being activated in Leghorn, the new warehouse in Villaspeciosa and the new factory in Limay.

We have set up a new company in the maritime industry, Maritime Investments, which unites our naval activities with those of our family branch headed by my cousin Carlo, which has been in the maritime and customs business since 1905. We wish to become a company offering Mediterranean maritime services, in other words, we intend to fly high with far-reaching objectives. Then, there are new mines in India and in France, soon to be joined by others in Sardinia. Our company's total headcount, comprising the maritime division, is 221. Before the economic crisis of 2008 there were 158. In 1922 there were less than ten.

I believe that the future is hinged on research and new products, on seeing work as a means to grow skills, not specialization, a first-hand knowledge of the context and an awareness of mutual interest.

We have decided to bring back certain business activities to the company which we had outsourced in the past. We shall continue to do so; only in this way can we improve efficiency and mindfulness, only in this way can we enhance the quality of our work.

We do not improvise, we know that our future depends on having important ore reserves, technical and applicative knowhow but, above all, on motivated people who look to our company for the economic security ensuring a dignified existence and the satisfaction of a job well done. We will avoid the storms and, for this purpose, we invite our navigators to remain alert, to listen and scrutinize the horizon and not to be content with what immediately meets the eye.

In brief, we have taken off and are on our way, not quite so high as we would like to be, but we will get there, I am sure of it.

Thank you. My thanks go out to every one of you, to the many colleagues in India, Turkey, France, Italy, Spain and China.

Ad maiora!

Giovanni Laviosa

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It happens in Laviosa



Reverse Factoring



We have addressed the problem of how to facilitate relations with our suppliers and create synergies that work well for Laviosa Chimica Mineraria: hence the Reverse Factoring operation.

In Europe, despite the enduring economic crisis, thanks to the measures taken by the European Central Bank, there has been an improvement in the availability of loan funds. In spite of this, credit availability is not evenly distributed on the market since large companies with greater equity or better credit ratings have experienced a greater access to funds, while smaller businesses, especially those characterized by weaker financial stability and equity continue to experience difficulty in obtaining external loans. We have addressed the problem of how to facilitate relations with our suppliers by creating positive synergies and have stipulated a Reverse Factoring agreement aimed at supporting the company's production supply chain, to optimize the flow of payments to suppliers and facilitate the latter's access to credit at advantageous conditions. It is the company itself that organizes the disposal of the trade receivables owing to its suppliers by requesting the Factoring company to guarantee solvency and make advance payment of its supply debts. As well as obtaining easier access to credit thanks to having the use of additional credit lines over and above their existing ones, suppliers enjoy the further benefit of advantageous conditions associated with the bank credit rating of Laviosa Chimica Mineraria, which helps to improve their own. Here is a practical example: A supplier of ours invoices an amount of €10,000.00 to Laviosa Chimica Mineraria, payment terms direct remittance 60 days from end of month. Without this contract, the supplier would have to wait 60/65 days for payment settlement or resort to their own bank. If the supplier agrees to the Reverse Factoring contract and their credit rating is from 1-3, they may have immediate access to the entire amount of the invoice less interests and charges, that is to say €9,961.00. If their credit rating is from 4-6 they can collect €9,917.00. All of this in addition to the existing credit lines they have with the banks they normally do business with. For suppliers wishing to sign this contract, there is an annual charge of €200.00 comprising implementation and notification fees, with the certainty of being able to obtain advance payment of every invoice for the entire period, particularly at year end. This procedure not only enables Laviosa Chimica Mineraria to effect an immediate improvement in the management of its working capital, but also – and more importantly – to create an even closer bond with its suppliers with whom a relationship of mutual trust has been built up in the course of the years through regular contacts and a series of work projects which have contributed to reinforcing and enhancing the quality of mutual relations.

Antonella Spagnoli

Eroica Project

In the past few months, anyone working in the company will have heard frequent mention of this name: in fact it has become our mantra.

This project was conceived in the second half of 2016 when we realized that our company had become less competitive in the course of the years. The costs of our products had increased but the market was unwilling to absorb an equivalent price increase since our competitors were offering more affordable alternatives.

So, we realized that the only way of maintaining our market share and increasing our company's margins, was to focus on cost-saving measures. This was also confirmed by a comparative analysis of our competitors' financial statements: we had to lighten our cost structure which had grown heavier in the course of the years.

This was the only way to ensure constant growth in the medium term period. But where to begin?

We started out by analysing those balance positions that had grown exponentially down through the years. This was flanked by reduction targets involving the entire company. Every department and every individual had to feel part of this project.

The planned action steps were therefore applied throughout the company and consisted of:

- Costs relating to the transportation of materials
- Costs relating to waste and waste disposal
- Maintenance costs
- Energy costs
- General overheads and administrative costs
- Consultancy costs
- Travelling costs

Our objective is to achieve a cost reduction of 2 million Euro and the estimated time required to complete all of the projects on which this result depends is two years.

We are aware that most of these improvements in efficiency may only be implemented thanks to a significant cultural transformation. It is necessary for each one of us to be more flexible and able to carry out a wider range of tasks, addressing them with a greater sense of responsibility. We have to succeed in being better at doing what we have always done! Some of these cost savings on the other hand will be enabled thanks to specific investments entailing increased productivity, waste reduction or energy savings. The most outstanding investment in 2017 will be the installation of a cogeneration system in via Galvani whose cost exceeds one million Euros and whose return will be around Euro 350 k yearly. In the 2017 budget, each one of us has been assigned some ambitious targets and now that we have the results of the first quarter, we can proudly say that they are in line with our set objectives!

Rachele Lupi



LAVIOSA INDIA!

Shareholding increased to 100%

We are indeed pleased to announce that our erstwhile JV company in India is now a fully owned subsidiary of the LAVIOSA GROUP and has been renamed "Laviosa India Private Limited".

This acquisition gives the group complete control of the business in India and will speed up implementation of growth strategies to further penetrate and increase customer base.

We have already begun the integration of Laviosa India within the Laviosa group of companies.

We have many important projects that help us create a bigger footprint in India and Asia in general, to leverage strategic advantages.

The Organization structure of Laviosa India has being strengthened to increase focus on the market, provide technical service and convert potential opportunities into tangible benefits. The necessary investment in raw material resources and infrastructure is planned, and being executed in a systematic manner, creating stability and giving a boost to our business activities.

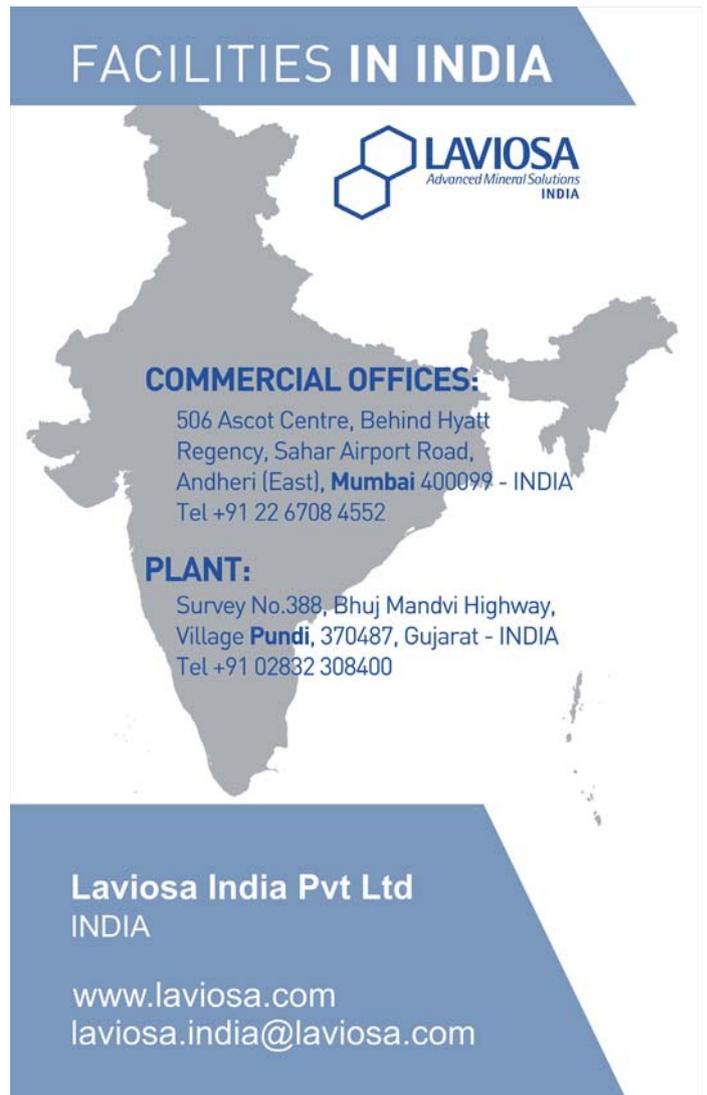
Denis De Souza



LAVIOSA
Advanced Mineral Solutions
INDIA

LAVIOSA INDIA PVT. LTD.
(Formerly Laviosa Trimex Industries Pvt. Ltd.)
506, ASCOT CENTRE, BEHIND HYATT REGENCY, SAHAR AIRPORT ROAD, ANDHERI EAST, MUMBAI-400 099

लेविओसा इंडीया प्रायवेट लिमिटेड
५०६, एस्कॉट सेंटर, हयात रिजेंसी जवळ, सहार एअरपोर्ट रोड, अंधेरी पूर्व, मुंबई ४०००९९



FACILITIES IN INDIA

COMMERCIAL OFFICES:
506 Ascot Centre, Behind Hyatt Regency, Sahar Airport Road, Andheri (East), **Mumbai 400099 - INDIA**
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Survey No.388, Bhuj Mandvi Highway, Village **Pundi**, 370487, Gujarat - INDIA
Tel +91 02832 308400

Laviosa India Pvt Ltd
INDIA

www.laviosa.com
laviosa.india@laviosa.com

New distribution networks



LAVIOSA has recently entered into an agreement with a leading storage and logistics firm, to reinforce our sales penetration in the Middle East. While we will continue to ship product in containers directly to customers, with this arrangement, Laviosa is poised to cater to customers immediate needs with local deliveries from a buffer stock.

The CE market segment (Civil Engineering) remains the focus, but this project has the potential to leverage sales of Laviosa products in other market segments as well.

LAVIOSA has also extended an association with a professional distribution Company in Indonesia, to further penetrate the market for our CE range of products.

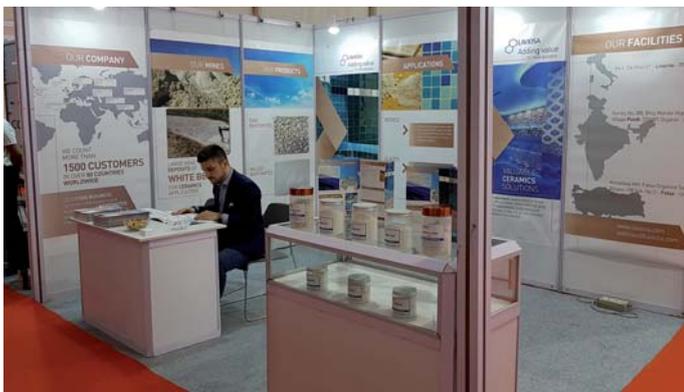
Laviosa India Exhibitions

Laviosa India was present at foundry exhibition - IFEX 2017, held in Kolkata and received a good response. We also hosted a dinner for a team from important Italian foundries which was preceded by a presentation on the Laviosa group and focussed on the activities and strategy of Laviosa India in the foundry market in India.

Our technical manager for foundry attended a conference "WESCON" held in the union territory of Daman, focussing on challenges and opportunities in the Foundry market.

Laviosa India assisted in the participation in an exhibition, Indian Ceramics 2017 held in Ahmedabad. The response was quite good and promising and some useful contacts were established.

Denis De Souza



Indian Project

We have successfully commissioned the new GCL line at Pundi plant and expect to move to commercial production very soon. Sincere thanks to all colleagues involved in this project!

We have also installed equipment for producing Laviostop in Pundi. A few items remain to be implemented to ensure commercial production/ packing to meet customer requests. We are in the implementation stage of FAMI certification for Pundi plant and will proceed to the audit shortly.

Denis De Souza



Fatsa - Investments in packaging

Since the beginning of January 2017 we have been working in several directions to improve and strengthen packaging activities such as :

- flap levelling;
- assembly of two scent spray guns in the automatic and manual machines;
- purchase of automatic labelling and transpallet machines.

From May-June we shall implement a series of activities with the aim

of making investments in the Fatsacome plant:

- automation of the automatic machinery thanks to the introduction of the palletizing robot;
- construction of new oven fan blades;
- assembly of classifying mill;
- important maintenance work on the oven and other components.

Cristian Gennai



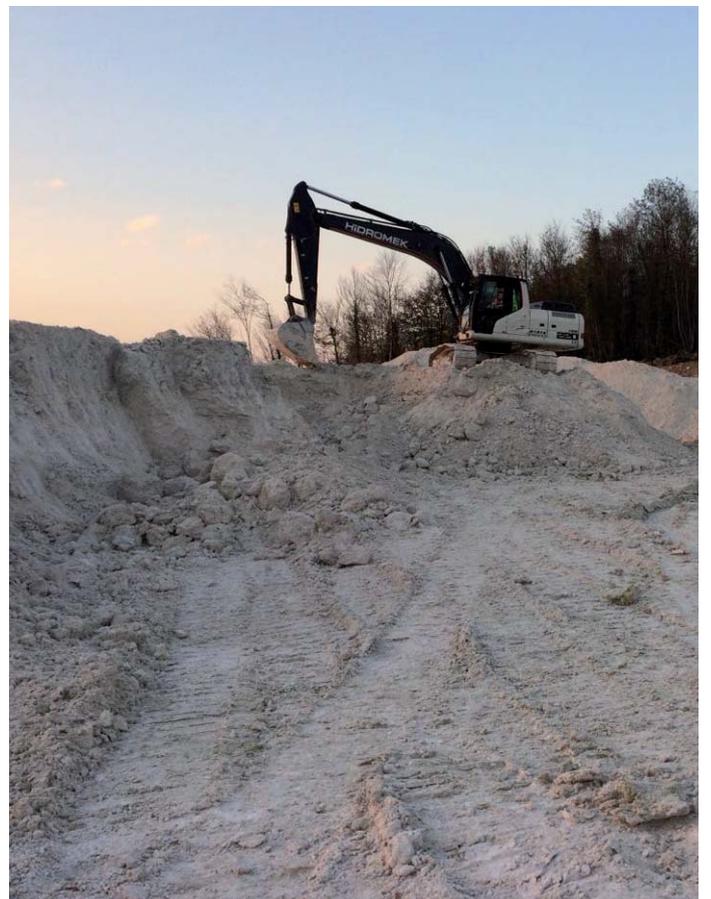
Important updates in the mining division

In April we started to bore with a view to extending our Bakirgol mine and increasing the volume of bentonite extractions for the 2017 season. The extension work on our mine and BSA stock will start towards the end of May.

The so-called BSA stock is of great importance and stands at about 1.6 km from the mine, since it acts as a sort of lung for the transportation of bentonite from our mine to our factory.

The extension work on BSA stock is expected to increase the area by about 4,000 sq m, which will raise our stock capacity from 12,000 tons to 20,000 tons.

Cristian Gennai



Focus on research and development Coating & Performance Additives



New products for the grease, building and animal feed segments.



2016 has been a very busy year for our research and development department in the ambit of coatings and animal feeds. Let's take a closer look at what our laboratories have been up to...

ANIMAL FEED

The trade fairs of Eurotier (Germany) and VIV Asia (Thailand) witnessed the presentation of two new products designed for absorbing mycotoxins. Until now, our Globalfeed products were only able to capture one mycotoxin, Aflatoxin B1: thanks to

a special surface activation process, GLOBALFEED MULTI 1000 is now able to absorb 4 dangerous mycotoxins (Aflatoxin B1, Fumonisin B1, Zearalenone and Ochratoxin), which safeguards the health of our livestock and the food we ourselves consume. The other product, GLOBALFEED F1, is specifically intended to absorb Fumonisin B1 and is for use in pig and poultry feed.

CONSTRUCTION

Our LAVIOKOLL product range for decorating (paint, plaster, stucco, mortar and glues) is finally complete now that we have released LAVIOKOLL C400, a product specifically designed for adhesive cement systems and LAVIOTHIX PH50, a high-performing water-based product for decorative applications. Thanks to our collaboration with an external applications laboratory we have tested the products in specific applications and supplied the sales department with useful technical sheets to support them when presenting the new products to customers. These products have been launched at the European Coating Show in Nuremberg.

LUBRICATING GREASES

The VISCOGEL range has also been extended to include a new product, likewise launched at the European Coating Show in Nuremberg. Specifically developed for the lubricating grease segment, VISCOGEL GM has been tested and perfected for the market thanks to the acquisition of the laboratory machinery normally used by lubricant manufacturers (penetrometer and grease worker), which have turned out to be essential to research in this particular ambit, one in which we shall continue to be engaged in coming months. New products and new areas of application will be in the sights of Margherita, Beatriz and Antonella also in 2017..... new updates coming up shortly!

Elena Menicagli



Lindocat gets a new look

Our product brand for small house pets has been renewed, inside and out.



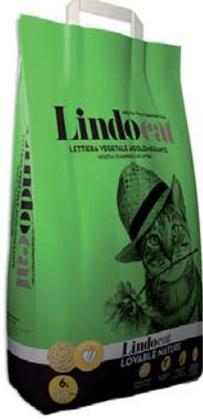
The fruits of our efforts, implemented two years ago, can now be appreciated on the shelves of the specialist stores licensed to sell our Lindocat brand. The official presentation of the new range was held at the latest edition of Interzoo in Nuremberg. Our stand, whose wall was dominated by the enormous spectacled cat "elected" as the symbol of the range, welcomed dozens of visitors from Italy and elsewhere who were able to admire our new graphic design. There were very few criticisms, expressed quite freely by the way, which in any case proves that the new styling has made an impact. We know that when bold decisions are made, it is not possible to meet everyone's tastes... and then, as our slogan states, Lindocat is... "only for Very Important Cats"! But, if the saying is true that you can't tell a book by its cover then you can't tell a litter by its packaging! In fact, our new course actually started out by renewing the products: we have strived to achieve top quality, optimal performance and innovation.

Our flagship product at the fair, also displayed in the Product Showcase section, was Lindocat Active Plus, a hygienic clumping litter with the addition of natural activated carbon. Made from 100% bentonite in an appealing uniform white colour and fine granules, its innovative formula with activated carbon enables the molecular absorption of organic components contained in the cat's faeces and urine, in order to combat unpleasant odour more effectively.

But now there is a new entry to this range: Lindocat Lovable Nature, a high quality maize cob-based vegetable litter which, thanks to an exclusive bio technology boasts an excellent clumping power and an

extraordinary capacity to absorb liquids and odours. Lindocat Lovable Nature is a 100% biodegradable vegetable product whose production is eco-friendly. Maximum quality combined with convenient transportation and disposal. Our Research and Development department is tirelessly engaged in researching innovative products and perfecting those already on the market: more novelties are in the pipeline! This year at Zoomark 2017 in Bologna, we repeated the success obtained in Germany. Our new stand, set up in the unmistakable Lindocat style, welcomed numerous visitors from Italy and abroad, new and old acquaintances with whom we hope to consolidate or start up longstanding and mutually profitable relations.

Irene Scala

Lindocat only for Very Important Cats

Sei alla ricerca di una lettiera ecologica? Lovable Nature è un prodotto vegetale, biodegradabile ed ecosostenibile!



Scegli tra una vasta gamma di prodotti per soddisfare le esigenze di ogni gatto.

■ Scopri di più su lindocat.it



Safety and the Environment

Updating our safety procedure?

A shared objective

Whatever our job is, whether we work in the office or in an operational role, we all hear a statement repeated more or less frequently to which no one can object, since it encapsulates the very foundations on which our work is based. It is the primary objective every company must pursue in its own interests and those of the people who work for it.

What is the most important goal of any company? **“Working in safety”**.

History teaches us that, from the post-war period to the present day, legislation has been constantly engaged in monitoring and making the necessary changes to increasingly safeguard the personal safety of workers and that of the surrounding environment.

We have gone from a time in which the prime concern was to safeguard machinery and productivity to the modern age in which the latter must comply with specific parameters to ensure the safety of the operators in charge of using them.

A transition that has definitively transformed the workplace and which is entirely expressed in the *Italian Legislative Decree 81/2008*. The latter unites all the legal clauses a contemporary company, and the population in general, must adhere to to safeguard personal safety, by constantly evaluating and updating all the aspects contained therein.

One novelty that Laviosa has decided to introduce to improve its safety procedure is that of appointing an employee to manage this service. With a firsthand experience of the plants and a sound knowledge of operational procedures and the machinery involved in them, such a person can offer a contribution that is far more direct than any external consultant.

So, starting from 1 January 2017, I have assumed the role of RSP (responsible for prevention and protection services), and with the support of all the other necessary figures, I have undertaken this new course with the primary objective of promoting the culture of Safety among all Laviosa employees and I would like to start by quoting art. 20 of the Italian Legislative Decree.81/08

“Every worker must take care of his own health and safety and those of the other people in the workplace who are affected by his actions or negligence, according to his training, the instructions imparted to him and the resources supplied by his employer”

When I read this article, I immediately thought that we all need to treasure the training opportunities offered by the company and to use them, together with our own knowhow and skills, to effectively handle the work assigned to us and the people our actions/decisions may affect.

I would like to close with a phrase I heard during a training course for RSP managers: “The Law is a good one but it is up to us to apply it properly”.



A new GCL line for the Pundi factory

Finally, the project to install a second GCL line has been completed.



The machine is installed and fully operative in the Pundi factory of our associated company Laviosa India.

The line has been produced by the Tec Tex company of Pistoia. In an initial phase, Tec Tex was due to have completed the work by 2016 and to have tested it in their own plant.

Owing to some unexpected drawbacks, we decided to produce the final part of the project in our own L2 factory. For this purpose we allocated the space of the Organoclay warehouse after having emptied it. From December to January, a team composed of Simone Baravalle, Eleonora Sarno, Marco Guidi, Nello Guidarini and Sharanappa Ramagiri, assisted of course by other colleagues, went to work on fine tuning the line so that, once in India, it could be quickly installed and ready to meet our performance target expectations.

The line was completed and, early in February, was shipped to India. Baravalle, Guidi and Sarno “continued their adventure” in India, where they landed together with the Tec Tex technicians, to reassemble the line in our Pundi factory and complete the installation so that the plant could be fully operative. In India they were able to count on the valid support of our colleagues from the production floor, Sanjay Maheshwari, Sharanappa, Ashwin Sinh Jadeja, and the quality control department Rao Purna and Chavda Bhavesh.

Now the plant is operational and ready to ensure new growth opportunities to the entire Laviosa Group.

My thanks go out to all those in the Group who have worked with commitment and professionalism and have finally managed to bring home an excellent result.

Fabio Brando

Mauro Natali



New management of in-house logistics in the L1 Leghorn plant



At the start of the year and as an offshoot of the “Eroica” project, a new organization was implemented in the L1 plant. A new team was formed composed of Giampaolo Paolini, Mauro Abitabile, Maurizio Pelosini and Fabio Parri, to take charge of internal logistics, the partial transportation of materials between the L1 and L2 plants (excluding the tanks) and clearing operations in both factories. In the past, all of these activities had been outsourced.

The Team was provided with all the necessary equipment to carry out these activities:

- a vehicle was purchased (Astra) to transfer raw materials within the L1 plant
- a second vehicle (Fiat 170), which was already on the premises but unsuitable for use, was given an MOT and a number plate
- the team is also equipped with two small excavators and a (Same) tractor with cutter
- finally, for cleaning purposes we have the use of two sweepers and two industrial vacuum cleaners.
- the new team will also handle minor maintenance jobs on the roads and courtyards. At the moment, extraordinary maintenance work is being carried out on the road surfaces of the L2 plant.

Naturally, the team members have been adequately trained to use the machinery safely and with the necessary expertise.

Finally, it must also be said that for this new organization to be implemented successfully,

it was necessary for the other existing teams to collaborate and to take on some of the activities previously carried out by those now engaged in new tasks.

Mauro Natali



Updates from the mining division

As usual, this year we have dedicated great efforts to search and extraction activities in all the regions we operate in.

In India, the new LI4 mine has finally opened and the first 40,000 tons extracted have confirmed the high quality of this material. This enables us, in our turn, to create products

of an elevated quality. Our search activities continue along parallel lines with the aim of identifying deposits of comparable quality and dimensions.

In Turkey, the Bakirgoel mine is now operative with an annual yield of around 35,000 tons. We have concluded our annual boring campaign which is an essential tool for building up the quality knowhow we need to guide us in subsequent campaigns.

In Sardinia, as well as being engaged in a boring campaign on Mount Idda, we have just started two new search campaigns, the first to look for bentonite in the area of Piscinas-Giba where we intend to proceed with new search permits; the second regards the search for absorbent materials throughout the Region, aimed at ensuring continuity to our urasite-based products.

In France, we are forging ahead with the necessary bureaucratic procedures to obtain the mining concession for the Vexin deposit. This will be the most important raw material for the products to be manufactured in our new Limay factory. The application for the concession is almost ready and we expect to be operative next summer.

We are therefore working on numerous fronts and these activities keep us busy throughout the year. Thanks to the efforts of our International team, composed of Enrico, Mahir, Sébastien, Purvaraj, Shahin and Paolo, results so far have been satisfactory. We are confident that they will be even better in the future.

Marco Bellezza



The human mind... power or fragility

The human mind... power or fragility

Recently, I happened to read an article stating that our mind is powerful beyond all imagination and that it is possible to achieve apparently impossible objectives if we do not allow ourselves to be conditioned by the fear of new things.

The history of mankind is full of examples demonstrating that everything is difficult before it becomes easy. .

Besides, we have an endless number of examples to show that what seems impossible today, could actually be achieved tomorrow. Thanks to the visionary minds of a few enterprising individuals who have had the courage to imagine and believe in the possibility of what has always been deemed impossible by the majority.

This article quoted: the Wright brothers (the first to fly), Leonardo Da Vinci, Edison, Roger Bannister (the first man to run a mile in less than 4 minutes), Martin Luther King, Mother Teresa, Steve Jobs, etc.

Moved by their own passion, they all exploited their mental powers to go beyond the convictions deeply rooted in the cultures of entire populations, as well as their own.

They succeeded in imagining the unimaginable. They dared to conceive something that did not exist as something that could exist, and they actually managed to do it!

When all is said and done, imagination, passion, the courage to go beyond the obvious, the desire to succeed and a healthy competitive spirit are all ingredients which, when properly dosed, make our lives more difficult, certainly, but also more satisfying.

I would like to conclude by asking each one of you to continue to



aim higher, without turning back, and not to be satisfied with what is obvious or banal, not to take the shortest route and not to think that if something has always been done in a certain way, why change it. There is always another way, another opportunity ... all it takes is the fervent desire to grasp it!

Elisabetta Resti

from *logistic services*

Carlo Laviosa & Compagnia Italiana di Navigazione

On 10 April 2017 the Carlo Laviosa terminated its contract for merchandise agency activities and business coordination with the Compagnia Italiana di Navigazione SpA, better known as Tirrenia. This has been a longstanding business relationship, dating back to 1982 when the "dockhands" were still the exclusive responsibility of the Compagnia unica dei Lavori Portuali (Single Company for Dockside Activities) and terminals were still a thing of the future.

In recent years, the State-owned company Tirrenia has been gradually privatized terminating with the recent acquisition of its entire shareholding by the Moby Group, with shared operational procedures contemplating the internationalization of the freight division and customer services, which had been previously transferred to the Carlo Laviosa. However, the segment regarding ship management activities has been reconfirmed, that is to say the assistance and services provided to the crew and vessel, such as the arrival and departure notifications, the consignment of on board equipment and provisions and the embarkation of hazardous goods, for an estimated volume of 550 port of calls/

year. Obviously, this event has brought some significant changes with it: Mauro Catelli, Freight Service Manager, is due to retire shortly and his colleagues Giacomo Luperini and Massimo Bardi have already been re-employed by Tirrenia. We wish them all the best for the future.

Alessandro Branchetti





It happens in
LAVIOSA



La nostra squadra **cresce** con:



Santosh Kumar

Maintenance – Operator – Laviosa India
Inizio collaborazione: 06 Giugno 2016



Sharanappa Ramagiri

Production Manager – Laviosa India
Inizio collaborazione: 15 Giugno 2016



Raghuvir Singh

Logistic – Supervisor – Laviosa India
Inizio collaborazione: 01 Luglio 2016



Dhara Shah

Company Secretary – Laviosa India
Inizio collaborazione: 01 Luglio 2016



Amit Jantre

Civil Engineer Technical Service Manager Laviosa India
Inizio collaborazione: 01 Settembre 2016



Sachin Shah

Sr. Manager - Finance & Accounts - Laviosa India
Inizio collaborazione: 03 Ottobre 2016



Lakshmana Kumar

Foundry Tech Service Manager – Laviosa India
Inizio collaborazione: 07 Novembre 2016



Diparth Kundu

GCL Technical Sales Manager – Laviosa India
Inizio collaborazione: 02 Gennaio 2017



Corinne Taieb

Laboratory Technician - Laviosa France
Inizio collaborazione: 16 Agosto 2016



Karine Stelmaszack

Logistic and Commercial Assistant
(essentially for cat litter division) - Laviosa France
Inizio collaborazione: 27 Marzo 2017



Umberto Laviosa

Country Manager - Laviosa France
Inizio collaborazione: 3 Aprile 2017



**Health first.
With Safe Control.**



100% natural cat litter. Takes care of your Signor Gatto.



Discover more: www.signorgatto.it



only for Very Important Cats
Lindocat



Lindocat Smell Good! is a 100% natural bentonite litter with excellent clumping, absorption and odour retention properties.

Delicately scented with a selection of floral and lightly fruity essences, **Lindocat Smell Good!** is the ideal litter for those who love a clean and fresh fragrance.

